

UNITED STATES
JRITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

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# ANNUAL AUDITED REPORT FORM X-17A-5 PART III

AUG 2 6 2002

8-51157

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Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING	07/01/01	_AND ENDING	06/30/02
	MM/DD/YY		MM/DD/YY
A. REG	ISTRANT IDENTIFICATI	ON	
NAME OF BROKER-DEALER:			OFFICIAL USE ONLY
I.T.S. Securities, Inc.			FIRM ID. NO.
ADDRESS OF PRINCIPAL PLACE OF BUSINE	ESS: (Do not use P.O. Box No	.)	FIRM ID. NO.
10300 N. Central Expwy., Suite 530			
	(No. and Street)		
Dallas	TX		75231
(City)	(State)		(Zip Code)
B. ACCO INDEPENDENT PUBLIC ACCOUNTANT whose Cheshier & Fuller, L.L.P.	DUNTANT IDENTIFICATION of the contained in this	ON	ea Code – Telephone No.)
	f individual, state last, first, middle nam	ne)	
14175 Proton Rd.	Dallas	TX	75244
(Address)	(City)	(State)	(Zip Code)
CHECK ONE:    X   Certified Public Accountant     Public Accountant     Accountant not resident in United S	States or any of its possessions.		9 2002
	FOR OFFICIAL USE ONLY	THOMS	SUN
*Clui C	1 , 7 , 7 , 7		

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public account and must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See section 240.17a-5(e)(2).

Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

#### **OATH OR AFFIRMATION**

I, Jack Boy		, swear (or affirm) that, to the best of
i.T.S. Securit	e and belief the accompanying financial statement an ties, Inc.	a supporting schedules pertaining to the firm of, as of
June 30 any partner, pr		er swear (or affirm) that neither the company nor
	· 	A Brus #
	<del></del>	President  Title
	Public Notary Public	CHARLES REDDEN MY COMMISSION EXPIRES August 24, 2003
(e) X (f) X (g)	Statement of Changes in Stockholders' Equity or partners' or S	Creditors.  Fuant to Rule 15c3-3.
☑ (k)		e Computation of Net Capital Under Rule 15c3-1 and the Under Exhibit A of Rule 15c3-3.
	A copy of the SIPC Supplemental Report.  A report describing any material inadequacies found to exist or	r found to have existed since the date of the previous audit.

<sup>\*\*</sup>For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

I.T.S. SECURITIES, INC. (A DEVELOPMENT STAGE COMPANY)

REPORT PURSUANT TO RULE 17a-5(d)

YEAR ENDED JUNE 30, 2002

### I.T.S. SECURITIES, INC. (A DEVELOPMENT STAGE COMPANY)

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MEMBERS:
AMERICAN INSTITUTE OF
CERTIFIED PUBLIC ACCOUNTANTS
SEC PRACTICE SECTION OF AICPA
TEXAS SOCIETY OF CERTIFIED
PUBLIC ACCOUNTANTS
CPAMERICA INTERNATIONAL
AN AFFILIATE OF HORWATH INTERNATIONAL

14175 PROTON ROAD DALLAS, TEXAS 75244-3692 PHONE: 972-387-4300 800-834-8586 FAX: 972-960-2810 WWW.CHESHIER-FULLER.COM

#### INDEPENDENT AUDITOR'S REPORT

Board of Directors I.T.S. Securities, Inc.

We have audited the accompanying statement of financial condition of I.T.S. Securities, Inc. (a development stage company), as of June 30, 2002, and the related statements of income (loss), changes in stockholders' equity, changes in liabilities subordinated to claims of general creditors, and cash flows for the years ended June 30, 2002, 2001 and 2000. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits. The statements of income (loss), changes in stockholders' equity, changes in liabilities subordinated to claims of general creditors, and cash flows of I.T.S. Securities, Inc. for the period from inception (July 1, 1998) to June 30, 1999 were audited by other auditors whose report dated August 20, 1999, expressed an unqualified opinion on those statements.

We conducted our audits in accordance with U.S. generally accepted auditing standards. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the June 30, 2002, 2001 and 2000 financial statements referred to above present fairly, in all material respects, the financial position of I.T.S. Securities, Inc., as of June 30, 2002 and the results of its operations and its cash flows for the years ended June 30, 2002, 2001 and 2000 in conformity with U.S. generally accepted accounting principles.

Our audits were made for the purpose of forming an opinion on the basic financial statements taken as a whole. The information contained in the Schedules I and II is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by rule 17a-5 of the Securities and Exchange Commission. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

Cherchier & Fuller, LJP CHESHIER & FULLER, L.L.P.

Dallas, Texas August 19, 2002

# (A Development Stage Company) Statement of Financial Condition June 30, 2002

#### **ASSETS**

Assets	
Cash	\$ 17,990
Investments not readily marketable	3,300
Total Assets	\$ 21,290
LIABILITIES & STOCKHOLDERS' EQUITY	
Liabilities	\$
Stockholders' Equity	
Common stock (\$.001 par value, 1,000,000 shares authorized, 708,750	
issued and outstanding)	709
Additional paid-in capital	37,811
Deficit accumulated in the development stage	(17,230)
Total Stockholders' Equity	21,290
Total Liabilities and Stockholders' Equity	\$ 21,290

The accompanying notes are an integral part of these financial statements.

#### (A Development Stage Company)

### Statements of Income (Loss) For the Years Ended June 30, 2002, 2001, 2000 and 1999 and For the Period from Inception (July 1, 1998) to June 30, 2002

	For the Y Ended June 30, 2		E	the Year nded 30, 2001	F	the Year Ended 30, 2000	E	he Year nded 30, 1999	From (July	the Period Inception (1, 1998) to (30, 2002
Revenue										
Other revenue	\$	139	\$	1,236	\$		\$		\$	1,375
Total Revenues		139		1,236				<del>-</del> -		1,375
Expenses										
Regulatory fees and expense	4,	071		4,525		3,920		4,919		17,435
Other expenses		300		801		69				1,170
Total Expenses	4,	371_		5,326		3,989		4,919		18,605
Net (loss) before income taxes	(4,2	232)		(4,090)		(3,989)		(4,919)		(17,230)
Provision for income taxes										
NET (LOSS)	\$ (4,2	232)	\$	(4,090)	\$	(3,989)	\$	(4,919)	\$	(17,230)

#### (A Development Stage Company)

#### Statement of Changes in Stockholders' Equity

#### For the Period from Inception (July 1,1998) to June 30, 2002

	0	<b>a</b> . 1		41.1		Deficit		
	Common Stock Number of		<del></del>	Additional Paid-in		Accumulated in the Development		
	Shares	Amour				-		Total
	Silares	Amour	<u> </u>	apital		Stage		Total
Inception, July 1, 1998		\$	\$		\$		\$	
Issuance of common stock	681,450	68	1 1	10,538				11,219
Net loss						(4,919)		(4,919)
Balance, June 30, 1999	681,450	68	1 1	0,538		(4,919)		6,300
Issuance of common stock	8,050		9	8,042				8,051
Net loss						(3,989)		(3,989)
Balance, June 30, 2000	689,500	69	0 1	8,580		(8,908)		10,362
Issuance of common stock	19,250	1	9 1	9,231				19,250
Net loss			<u> </u>			(4,090)	<del></del>	(4,090)
Balance, June 30, 2001	708,750	70	9 3	7,811		(12,998)		25,522
Net loss						(4,232)		(4,232)
Balance, June 30, 2002	708,750	\$ 70	\$ 3	7,811	\$	(17,230)		21,290

#### (A Development Stage Company)

## Statement of Changes in Liabilities Subordinated to Claims of General Creditors For the Period from Inception (July 1,1998) to June 30, 2002

Inception, July 1, 1998	\$
Additions	
Retirements	
Balance June 30, 1999	
Additions	
Retirements	·
Balance June 30, 2000	
Additions	
Retirements	
Balance June 30, 2001	
Additions	
Retirements	
Balance June 30, 2002	\$

The accompanying notes are an integral part of these financial statements.

#### (A Development Stage Company)

# Statement of Cash Flows For the Years Ended June 30, 2002, 2001, 2000 and 1999 and For the Period from Inception (July 1,1998) to June 30, 2002

	For the Year Ended June 30, 2002	For the Year Ended June 30, 2001	For the Year Ended June 30, 2000	For the Year Ended June 30, 1999	For the Period From Inception (July 1, 1998) to June 30, 2002
Cash Flows From Operating Activities Net income (loss)	\$ (4,232)	\$ (4,090)	\$ (3,989)	\$ (4,919)	\$ (17,230)
Net Cash Provided (Used) by Operating Activities	(4,232)	(4,090)	(3,989)	(4,919)	(17,230)
Cash Flows From Investing Activities Purchase of securities	46		(3,300)		(3,300)
Net Cash Provided (Used) by Investing Activities		<u></u>	(3,300)		(3,300)
Cash Flows From Financing Activities Issuance of common stock		19,250	8,051	11,219	38,520
Net Cash Provided (Used) by Financing Activities	<u></u>	19,250	8,051	11,219	38,520
Net (decrease) increase in cash	(4,232)	15,160	762	6,300	\$ 17,990
Cash at beginning of year	22,222	7,062	6,300		
Cash at end of year	\$ 17,990	\$ 22,222	\$ 7,062	\$ 6,300	

# I.T.S. SECURITIES, INC. (A Development Stage Company) Notes to the Financial Statements June 30, 2002

#### Note 1 - <u>Summary of Significant Accounting Policies</u>

I.T.S. Securities, Inc. (the "Company") was incorporated June 1998, under the laws of the state of Texas. The Company became effective as a broker-dealer in securities registered with the Securities and Exchange Commission under Rule 15c3-3(k)(2)(i) in July 1998. Inception is considered to be July 1, 1998 for financial reporting purposes.

#### **Income Taxes**

Income taxes are provided for the tax effects of transactions reported in the financial statements and consist of taxes currently due plus deferred taxes. Deferred taxes represent future tax return consequences of those differences, which will either be taxable or deductible when the assets or liabilities are recovered or settled.

#### **Accounting Estimates**

The preparation of financial statements in conformity with U.S. generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from estimates.

#### **Investments Not Readily Marketable**

Investments not readily marketable are carried at cost and consist of warrants to purchase common stock.

#### Reclassifications

Certain year ended June 30, 1999 items in the statements of income and cash flows have been reclassified to conform with years ended June 30, 2002, 2001 and 2000 presentation.

# I.T.S. SECURITIES, INC. (A Development Stage Company) Notes to the Financial Statements June 30, 2002

#### Note 2 - <u>Development Stage Operations</u>

The Company is a development stage company since it has not commenced operations as of June 30, 2002. The Company's activities during the years ended June 30, 2002, 2001, 2000 and 1999 were directed toward maintaining its status as a registered broker/dealer in securities. The Company's intention is to sell direct participation programs and possibly other securities products in the near future.

#### Note 3 - Income Taxes

The Company has net operating loss carryforwards of \$17,229 that can be carried forward to offset future taxable income. The net operating loss carryforwards expire in 2019 through 2022. Related deferred income taxes are as follows:

Deferred tax asset	\$ 2,584
Valuation allowance	<u>(2,584</u> )
Net deferred tax asset	\$0-

The valuation allowance increased \$449 from 2001 to 2002.

#### Note 4 - Related Party Transactions

An affiliate provided office space and general and administrative services for the Company at no charge during the years ended June 30, 2002, 2001, 2000 and 1999.

#### Note 5 - Net Capital Requirements

Pursuant to the net capital provisions of Rule 15c3-1 of the Securities and Exchange Act of 1934, the Company is required to maintain a minimum net capital, as defined under such provisions. Net capital and the related net capital ratio may fluctuate on a daily basis. No material inadequacies existed in the computation of the ratio of aggregate indebtedness to net capital. On June 30, 2002, the Company had net capital of approximately \$17,990 and net capital requirements of \$5,000. The Company's ratio of aggregate indebtedness to net capital was 0 to 1. The Securities and Exchange Commission permits a ratio of no greater than 15 to 1.

# I.T.S. SECURITIES, INC. (A Development Stage Company) Notes to the Financial Statements June 30, 2002

#### Note 6 - <u>Possession or Control Requirements</u>

The Company does not have any possession or control of customer funds or securities. There were no material inadequacies in the procedures followed in adhering to the exemptive provisions of (S.E.C.) Rule 15c3-3(k)(2)(i).

Supplemental Information

Pursuant to Rule 17a-5

of the Securities Exchange Act of 1934

For the Year Ended

June 30, 2002

### Schedule I

### I.T.S. SECURITIES, INC.

## Computation of Net Capital Under Rule 15c3-1 of the Securities Exchange Commission <u>As of June 30, 2002</u>

## Computation of Net Capital

Total ownership equity qualified for net capital	\$	21,290
Deductions and/or charges Non-allowable assets:		
Investments not readily marketable		3,300
Net capital before haircuts on securities positions		17,990
Haircuts on securities (computed, where applicable, pursuant to Rule 15c3-1(f)):		
Net capital	\$	17,990
Aggregate Indebtedness		
Items included in statement of financial condition Liabilities	_\$_	
Total aggregate indebtedness	\$	

#### Schedule I (continued)

#### I.T.S. SECURITIES, INC.

## Computation of Net Capital Under Rule 15c3-1 of the Securities Exchange Commission As of June 30, 2002

#### Computation of Basic Net Capital Requirement

Minimum net capital required (6 2/3% of total aggregate indebtedness)	\$	
Minimum dollar net capital requirement of reporting broker or dealer	\$	5,000
Minimum net capital requirement (greater of two minimum requirement amounts)		5,000
Net capital in excess of minimum required	\$ 1	2,990
Excess net capital at 1000%	\$ 1	7,990
Ratio: Aggregate indebtedness to net capital	0	to 1

#### Reconciliation with Company's Computation

There were no material differences in the computation of net capital under rule 15c3-1 from the Company's computation.

#### Schedule II

## I.T.S. SECURITIES, INC. Computation for Determination of Reserve Requirements Under

Rule 15c3-3 of the Securities Exchange Commission
As of June 30, 2002

#### **Exemptive Provisions**

The Company has claimed an exemption from Rule 15c-3-3 under section (k)(2)(i).

On Internal Control

Required By SEC Rule 17a-5

Year Ended June 30, 2002



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14175 PROTON ROAD DALLAS, TEXAS 75244-3692 PHONE: 972-387-4300 800-834-8586 FAX: 972-960-2810 WWW.CHESHIER-FULLER.COM

## INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL REQUIRED BY SEC RULE 17a-5

The Board of Directors I.T.S. Securities, Inc.

In planning and performing our audit of the financial statements and supplemental schedules of I.T.S. Securities, Inc., (the "Company"), for the year ended June 30, 2002, we considered its internal control, including control activities for safeguarding securities, in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide assurance on internal control.

Also, as required by rule 17a-5(g)(1) of the Securities Exchange Commission (SEC), we have made a study of the practices and procedures followed by the Company including tests of such practices and procedures that we considered relevant to the objectives stated in rule 17a-5(g) in making the periodic computations of aggregate indebtedness and net capital under rule 17a-3(a)(11) and for determining compliance with the exemptive provisions of rule 15c3-3. Because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by the Company in any of the following:

- 1. Making quarterly securities examinations, counts, verifications, and comparisons
- 2. Recordation of differences required by rule 17a-13
- 3. Complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System

The management of the Company is responsible for establishing and maintaining internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of controls and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the SEC's above-mentioned objectives.

Two of the objectives of internal control and the practices and procedures are to provide management with reasonable but not absolute assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in accordance with U.S. generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in internal control or the practices and procedures referred to above, error or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

Our consideration of internal control would not necessarily disclose all matters in internal control that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of the specific internal control components does not reduce to a relatively low level the risk that error or fraud in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. However, we noted no matters involving internal control, including control activities for safeguarding securities, that we consider to be material weaknesses as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures were adequate at June 30, 2002, to meet the SEC's objectives.

This report is intended solely for the information and use of the Board of Directors, management, the SEC, the National Association of Securities Dealers, Inc., and other regulatory agencies that rely on rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and is not intended to be and should not be used by anyone other than these specified parties.

CHESHIER & FULLER, L.L.P.

Charrier & Fuller, 220

Dallas, Texas August 19, 2002